



# MICHAEL MARMOR

BUILDING OFFSHORE SOFTWARE DEVELOPMENT  
TEAMS AROUND THE WORLD SINCE 1999

## GET TO KNOW ME

Since 1999 I have spent about half of my time overseas on various software and IT projects. I'm American, but I have lived and worked in six Indian cities and the Himalayan country of Bhutan.

I am a serious yoga practitioner, an amateur bluegrass mandolin player, a ham radio operator, a learning photographer, and an aspiring writer. I'm fascinated by the culture and people of India.

## WAYS TO CONTACT ME

Email: my last name at gmail.com

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## CONSULTING FOCUS

I work with companies to build offshore software development teams around the world. If you are considering nearshore or offshore development in Asia, Latin America, or Eastern Europe, I can make connections and coach you through the process.

The majority of my clients are small to mid-sized US-based companies that want to build teams of eight to 100 software engineers in another country. I also work with startup ventures looking to develop new software products with flexible, fast-scaling overseas teams.

Offshore software development is not for beginners. It is hard enough to create high-quality software when your team is in the same room. When you introduce global distances, time zones, and radically different work and family cultures you need to be prepared.

I can help your team prepare. I can also step into existing projects and help steer them back on course. I do this through in-depth cultural and technical knowledge, a risk analysis methodology, and nearly two decades of practice.

I'm available on a contract basis. Please contact me via email to schedule a meeting. I would love to hear from you.